



2023 ANNUAL REPORT

 **BLOOD:WATER™**

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Lwala, Kenya*

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LEARN MORE ABOUT LWALA'S
LONG-TERM PARTNERSHIP WITH
BLOOD:WATER.



A LETTER FROM THE EXECUTIVE DIRECTOR

As I reflect on the past year, Blood:Water's unwavering commitment to a fundamental truth - that lasting change comes from within - continues to be the cornerstone of our approach. Our dedication to local leadership, both with our partners in Africa and communities here at home, remains the bedrock of our model.

Across East and Southern Africa, we've witnessed the transformative power of local knowledge and expertise in driving the most effective and sustainable solutions. Our partners are not mere implementers; they are visionaries, innovators, and true catalysts of change. In this year's annual report, we're thrilled to delve deeper into the remarkable impact of these partners, showcasing individual stories that highlight their profound contributions and collaboration.

The power of "local" transcends international borders. We continue to see an inspiring surge of grassroots support. Communities nationwide have wholeheartedly embraced our mission, organizing impactful fundraisers, thought-provoking awareness campaigns, and enlightening educational initiatives. These homegrown efforts not only generate crucial funds but also cultivate a global perspective and foster a sense of shared humanity among participants.

Blood:Water proudly stands at the forefront of a paradigm shift in development work. As a valued supporter, you've been instrumental in our transition away from top-down approaches. Your backing enables us to recognize and amplify the unique and powerful assets that local organizations and individuals bring to the fight against the HIV/AIDS and water crises.

Together, we're not just addressing challenges; we're joining with communities to lead their own transformation.

In solidarity,



Jake Smith
Executive Director

OUR MISSION

Blood:Water is an international nonprofit that partners with African community-driven organizations to end water and HIV/AIDS health disparities through organizational strengthening and financial support.

OUR VISION

To share in the joy of ending the water & HIV/AIDS crises - *with* our partners and *in* this lifetime.



CABDA Community Member
Kenya

2023 SPOTLIGHTS



PARTNER SUMMIT

In September 2023 we hosted our 4th Biennial Partner Summit in Nairobi, Kenya. The theme of the 2023 partner summit was Legacy of Leadership. We delved into the heart of our mission, exploring how future generations are shaping the narrative of the clean water and HIV/AIDS crises.

The Partner Summit is an all-partner in-person gathering that aims to convene and cultivate our partner community. This week-long engagement aims to deepen peer learning, develop leaders, expand networks, and create a space for us to enjoy time with one another.



LEADER OF THE YEAR

In April 2023 we announced Elfaz Kassa as 2022 Leader of the Year. In his role as program director, Elfaz leads a team of staff and volunteers in their work of educating communities in water, sanitation & hygiene, and helping communities implement the most effective solutions for their water and health needs.

Drop of Water faced many challenges in 2022 including unrest in their country and many other issues, and Elfaz remained a steady leader, helping them move forward and continue their work as they navigated these obstacles.



RALEIGH COMMUNITY INITIATIVE

The Raleigh, NC community has partnered with Blood:Water to end water and HIV/AIDS health disparities in Africa. Over the last decade, the Raleigh community has raised over \$300,000 toward these efforts in an extraordinary display of how one community can join together in working to lift up a community thousands of miles away.

**Total raised in 2023:
\$65,000**



NEW TO THE BLOOD:WATER TEAM

Ann Kungu joined our team in the Kenya office as the Africa Partnerships Portfolio Manager.

Ann leads the our grant-making program as well as the growing portfolio of partners across East and Southern Africa. She is the primary steward of relationships between Blood:Water and its partners, who lead programs on-the-ground to support communities with WASH and HIV/AIDS needs. The role also ensures the Blood:Water grants management policies and systems remain robust, responsive and are applied appropriately across partners.

EVERY EIGHT YEARS, BLOOD:WATER STRENGTHENS 19 PARTNER ORGANIZATIONS, DIRECTLY IMPACTING 686,000 PEOPLE.



OUR MODEL

COMMUNITY-DRIVEN ORGANIZATIONS



EIGHT-YEAR FUNDING



ORGANIZATIONAL STRENGTHENING



2023 PARTNERS

Drop of Water (DoW)
Ethiopia

Community Asset Building & Development Action (CABDA)
Kenya

Our Lady of Perpetual Support (OLPS)
Kenya

Rafiki Wa Maendeleo Trust (RAFIKI)
Kenya

Blood:Water Office
Kenya

Beacon of Hope (BOH)
Kenya

Partners for Community Transformation (PaCT)
Uganda

Foundation for Community & Capacity Development (FOCCAD)
Malawi

Community Partnership for Relief & Development (COPRED)
Malawi

KENYA

Beacon of Hope

PARTNER SINCE APRIL 2021

Beacon of Hope is a Kenyan-based non-governmental organization founded in 2002 in response to the plight of poor and vulnerable communities experiencing the devastating impact of HIV/AIDS, particularly women. Serving Kajiado, Nairobi, Machakos, Meru, Mombasa and Laikipia counties, their mission is to bring hope and catalyze sustainable transformation by uplifting the spiritual, physical, economic, and social well-being of vulnerable individuals, families and communities. BOH works with county and national governments, community-based organizations, health providers, and hospitals to generate the greatest impact possible through HIV response strategies and behavioral, biomedical, and structured interventions.

The BOH Health Centre's aim is to restore the dignity of vulnerable HIV-positive individuals through a continual HIV care program, so they can live long, healthy lives and prevent further spread of the virus. Water, sanitation, and hygiene (WASH) activities work with efforts in the community to track and provide households with access to sanitation facilities and clean water storage and treatment. Their holistic program for prevention of mother-to-child transmission (PMTCT) from HIV-positive mothers to their children has a 98% success rate. In addition, their 47 HIV support groups have become integral to their communities' coping with the health, economic, and social challenges faced by persons living with HIV/AIDS.

2023 PARTNERSHIP IMPACT HIGHLIGHTS:

805

Women and girls received menstrual hygiene support

3,162

People reached with HIV education and prevention

309

Adults enrolled in HIV care & support for the first time

2,867

People received counseling and testing for HIV



Students in Kenya are receiving essential resources through partnership with Elevation Church located in Charlotte, NC.

KENYA

CABDA

PARTNER SINCE OCTOBER 2022

Community Asset Building and Development Action (CABDA) was started and registered in 2005 as a Non-Governmental Organization (NGO) in Kenya. After working with two different international NGOs, the founder of CABDA noted that children, youth and women were facing numerous challenges. This included health, unemployment, economic, poor access to water, and sanitation among others. She then partnered with other people who had noted the same challenges and started the organization. Recognizing international organizations are here today and

tomorrow they might not be there, CABDA sensed a local mechanism to address the challenges faced by the community had to be created, with a vision for a better life for children, youth and Women in our communities. The founder decided to work with these most vulnerable groups to ensure that they have good health, education, water, sanitation, hygiene, jobs, wealth and starter income to meet their basic needs. CABDA's mission is working together with Children, Youth and Women in Western Kenyan to identify available assets within and outside their communities so as to create sustainable wealth for them.

2023 PARTNERSHIP IMPACT HIGHLIGHTS:

18

Newly functional water points constructed

313

People were reached with nutrition education

2,420

Individuals with access to improved sanitation facilities

7,883

People reached with access to clean water

The founder, Ephy Impali, addresses community members at water point.



KENYA
OLPS

PARTNER SINCE APRIL 2021

Our Lady of Perpetual Support for People Living with AIDS and Orphans (OLPS) is a community-centered, non-governmental organization currently working in Kisumu County, Kenya to address HIV and its devastating effects, especially on children and women. OLPS launched in 1992 when a former nun and a small group of women responded to the challenges facing those who are HIV-positive, such as stigma, lack

of medication, higher risk of mortality, and other consequences on children and the community. Since then, OLPS has widened its approach based on proven best practices in community health. With over 20 years' experience working in the community, OLPS has built a rich history of service, anchored in its governance and guidelines for project success, organizational integrity, and sustainability.

2023 PARTNERSHIP IMPACT HIGHLIGHTS:

211

Hygiene trainings held

490

People enrolled in HIV care & support for the first time

150

Women received menstrual hygiene support

100

Individuals with access to improved sanitation facilities



Sister Anastasia
Executive Director, OLPS

KENYA
RAFIKI

PARTNER SINCE APRIL 2022

Rafiki wa Maendeleo Trust (Rafiki) works in the Siaya County of Kenya to create positive change for children, youth, and high-risk households by empowering community health and well-being. Rafiki was founded in 2001 by three friends in response to the devastating effects of HIV/AIDS in Kenya. The founding trio worked to support health education and disease treatment in many rural villages in the area.

While their initial focus was on health, the support expanded into restoring dignity for orphaned children who experienced stigma, discrimination, and isolation due to HIV/AIDS. Rafiki's work is based on its vision to empower communities to create positive change, especially for children and youth. They deliver on their programming with strict adherence to their core values of collaboration, innovation, respect, integrity and excellence.

2023 PARTNERSHIP IMPACT HIGHLIGHTS:

17

Newly functional water points constructed

65

Households impacted by HIV were enrolled for care & support

144

Latrines constructed

5,897

People reached with HIV education and prevention



ETHIOPIA

Drop of Water

PARTNER SINCE OCTOBER 2017

Drop of Water began in 2009, when seven Mekelle University students saw firsthand the impact a water organization can make in Ethiopian communities. With the mission to eradicate the water crisis in Ethiopia by providing access to clean water, advocating for proper sanitation and hygiene, and promoting the protection of the environment, Drop of Water has implemented over 80 water points and provided clean water to thousands of individuals since its founding.

Drop of Water has implemented an effective three-step approach to its mission: providing access to clean water, helping communities create strategic plans in areas prone to water shortage, and running an Aware, Active and Change campaign, which leverages professionals and university students to learn about, advocate for, and create water, sanitation, and hygiene solutions in their communities.

2023 PARTNERSHIP IMPACT HIGHLIGHTS:

2,085

Individuals trained in proper hygiene practices

125

Latrines constructed

625

Individuals with access to improved sanitation facilities

160

Women reached with menstrual hygiene support



MALAWI

COPRED

PARTNER SINCE OCTOBER 2017

COPRED was founded in August 2000 as a response to the needs of orphaned children and widowed mothers in southern Malawi. It has since expanded its mission to eradicate poverty and mitigate the negative impacts of the HIV/AIDS pandemic in Malawian communities.

Since its founding, COPRED has established partnerships in over 260 villages and has developed a Sustainable Livelihoods Development program, which includes an integrated approach to HIV care and prevention as well as the realization of WASH practices. COPRED intentionally targets vulnerable populations most affected by the HIV/AIDS and water crises, such as: children, pregnant and breastfeeding mothers, orphans, and people living with HIV.

2023 PARTNERSHIP IMPACT HIGHLIGHTS:

7,076

People were reached with nutrition education

2,718

Hygiene trainings held

7,751

Individuals trained in proper hygiene practices

366

Latrines constructed



“Partnership with Blood:Water is unique because Blood:Water allows us to drive our mission and set our agenda.”

Jimmy Katuma (Far right)
COPRED Executive Director

MALAWI FOCCAD

PARTNER SINCE APRIL 2022

Foundation for Community and Capacity Development (FOCCAD) is a community-based, non-governmental organization currently working in the Dedza district and other regions of Malawi to bridge the gap to HIV treatment, care, and support. Founded in 2003, FOCCAD’s mission is to alleviate human suffering from disease, hunger, poverty, and social injustice by creating and implementing participatory and sustainable health solutions.

FOCCAD delivers grassroots programming in hard-to-reach and underserved communities in Malawi. The organization improves the health and livelihoods of young adults, women, and children in Malawi by providing communities with emergency medical transportation and support, as well as through outreach-based health service delivery.

2023 PARTNERSHIP IMPACT HIGHLIGHTS:

575 People enrolled in HIV care & support for the first time	148 At-risk infants received an HIV test by 18 months	1,297 People reached with HIV education and prevention	4,610 People supplied with HIV testing and counseling
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14 Young girls support group

UGANDA PaCT

PARTNER SINCE JULY 2017

Partners for Community Transformation (“PaCT”) was established in 1995 with the mission to “support and positively contribute to the lives of vulnerable Ugandans in order to help them attain full recognition in society through the provision of education support, poverty relief initiatives, health systems strengthening, human rights awareness and embracing Christian values.” In the WASH sector, PaCT focuses on public partnerships with communities and government stakeholders to intentionally bring grassroots structures and governments together for more sustainable practice.

PaCT was previously known as Mityana Uganda Charity until May 2018 when the Board of Directors in consultation with different stakeholders resolved to re-brand the name to “Partners for Community Transformation (PaCT)” to best represent the organization’s geographical coverage and activities. PaCT has largely been operating in the Mityana and Mubende district in central Uganda with some activities extending into four neighboring districts.

2023 PARTNERSHIP IMPACT HIGHLIGHTS:

44 Newly functional water points constructed	1,969 People reached with access to clean water
318 Hygiene trainings held	2,969 Individuals trained in proper hygiene practices



“Something unique about Blood:Water is how keen Blood:Water is on ensuring that their partner organizations rise to another level leaving the organizations sustainable even after the eight-year partnership has ended.”
Geoffrey Kinaalwa
PaCT Executive Director

ORGANIZATIONAL STRENGTHENING

Organizational Strengthening (OS) is the key programmatic component that sets Blood:Water apart from other nonprofits in the HIV and water sectors.

Each grant cycle is paired with \$10,000 in Organizational Strengthening funding for partners to invest in their organizations. Our partners identify their own strengthening priorities using the Institutional Development Framework (IDF). This process is fully driven by each partner organization. They determine how to utilize the funds and the specific solutions needed.

The goal is to support partners so that beyond the 8-year partnership they experience increased operational sustainability, financial viability, and autonomy.

In tandem with partner-driven Organizational Strengthening, Blood:Water offers its partners additional resources to support peer-learning and community-building through **The Leader Collective**.



(Left) Erick O. Aluru, OLPS
(Right) Dan Nthara, FOCCAD
2023 Partner Summit

4 PARTNER EXCHANGE VISITS TOOK PLACE

Partner exchange visits involve one Blood:Water partner visiting another to learn about a specific aspect of their work or model, with the goal of identifying strengths and unique methods that they can implement themselves to enhance their own programs and outcomes.

OLPS & FOCCAD

Two OLPS staff members participated in an exchange visit to FOCCAD (Malawi). OLPS took note of FOCCAD's Facilitate Collective Action Process (FCAP) where FOCCAD engages the community to come up with a vision and mission for addressing common issues affecting them. It is a self-initiative pathway that generates a clear strategy and proposal for funding. FOCCAD supports these initiatives by providing a micro grant while the community does the project management, monitoring and reporting. OLPS took note of this innovative form of community-led development.

In addition, OLPS saw FOCCAD's integration of media and communications with the program department to bridge department disconnect. This creates better understanding of the work and how they tell their stories, how they document their activities and communicate their impact through various channels.

PaCT & BOH

Three PaCT staff members participated in an exchange visit to BOH in Kenya. Key takeaways shared by PaCT included:

- + Education beneficiary alumni were at the forefront of running the program, with background technical support from BOH staff. This has raised the ownership and acceptance of the program.
- + The Monitoring and Evaluation department is extremely active not only in displaying periodical targets across all offices, but also displays timely updates on actual results, variances and relevant project photos. This ensures staff are always up to date.
- + Continuous consultation of the strategic plan to ensure alignment of the project activities for the period.



The Leader Collective is an online community of practice that exists to convene, cultivate, and amplify African leaders driving health & development change.

Learn more at bloodwater.org/leader-collective



ACCESS TO TOOLS & RESOURCES



BUILD CONNECTIONS



PARTNER NETWORKING

LEADER COLLECTIVE
AT BLOOD:WATER

“Blood:Water is a critical partner to the Shockwave Foundation. Their approach aligns with our philosophy of investing in sustainable, replicable solutions led by local leaders. Their emphasis on flexible funding and long-term customized capacity support guided by consistent measurement sets an exemplary model for other social impact organizations.”

*Jennifer Wegbreit
Chief Operating Officer, Shockwave Foundation
San Francisco, CA*

*Nadia Kist, Director of Africa Partnerships, in the field with
Jovanice Arinaitwe, PaCT's Manager of Partnerships &
Resource Mobilization*



THOUGHT LEADERSHIP

CATALYZING CHANGE WEEK

In May 2023, Blood:Water convened a panel discussion at the global annual event Catalyzing Change Week, entitled: Organizational and Community Resilience as a Pathway Towards Sustainable Development: The Case for Strengthening and Advancing African-led CSOs.

The session brought together three valued members of the Blood:Water community: Jane Wathome, Executive Director of BOH; Geoffrey Kinaalwa, Executive Director of PaCT and Achieng Masiga, organizational design consultant. This session aimed to share the experience and impact of the Blood:Water partnership model by giving our expert panelists a platform to dialogue about their experiences, challenges and data-informed learning as front line practitioners.

AFRICA FORWARD INITIATIVE

The Africa Forward initiative of the Catalyst 2030 community, convened social innovators, visionaries, thought leaders, and organizations in Naivasha, Kenya, in November 2023 to participate in a strategic planning process.

Blood:Water's presence and contributions to the meeting positioned us to be invited as the co-chair for driving the strategic actions to impact funding practices on the continent.

EAST AFRICA PHILANTHROPY FORUM

Blood:Water was invited to be a panel member as part of the East Africa Philanthropy Forum's discussion on "Building Sustainable Communities: Driving Resilience."





2023 FINANCIALS

Over the past 19 years Blood:Water has invested over \$45 million of private philanthropic funds in the work of ending health disparities and strengthening locally-led, community-driven organizations in East and Southern Africa.

Each year we actively raise money to support the long-term investments in the work of our partners and our organizational strengthening initiatives with them over an eight year period. While we do not operate with an endowment, we are grateful to enter 2024 with fully funded reserves.

The work represented in this report would not be possible without the generosity of individuals and institutions throughout the US and the world. Thank you for being a part of the transformation reflected in these pages!



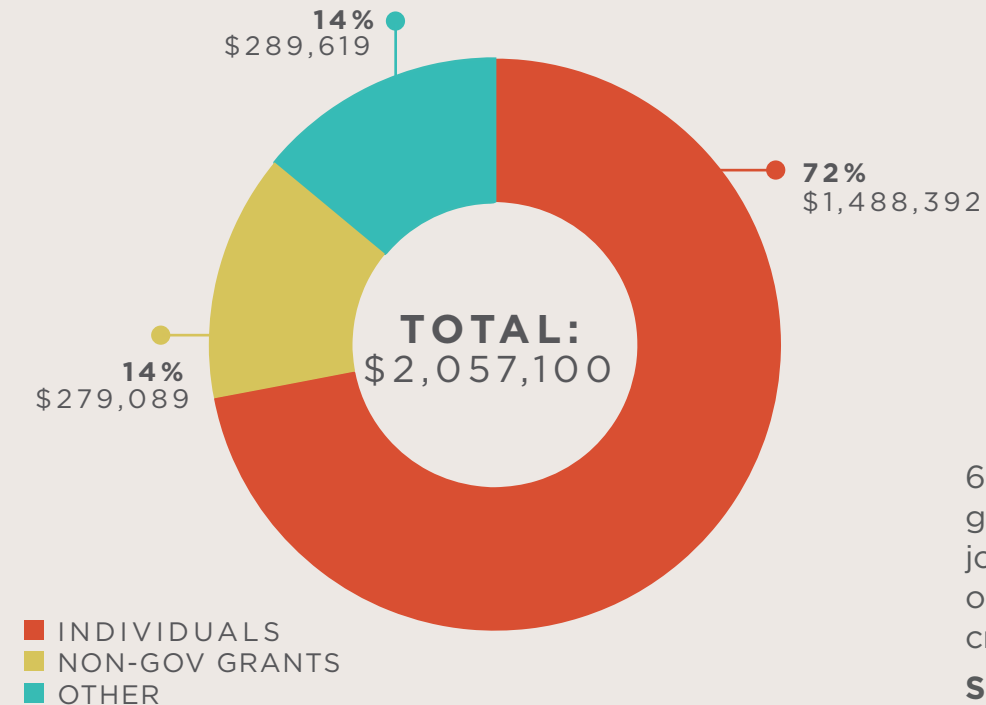
Funding Partners

- Shockwave Foundation
- Imago Dei Fund
- Davison Bruce Foundation
- Cutwater Foundation

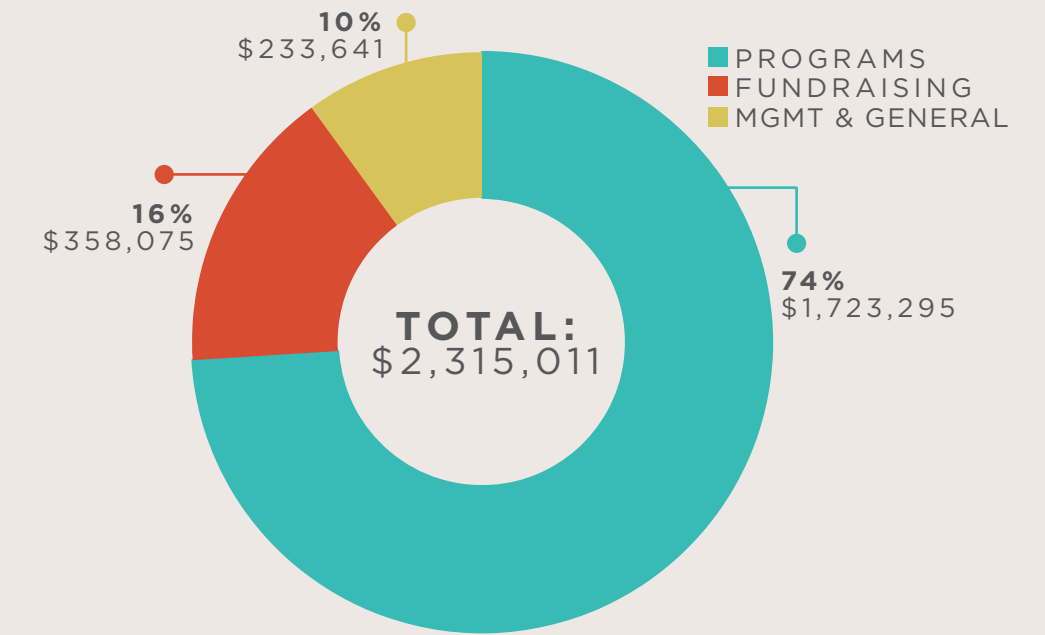
STATEMENT OF ACTIVITIES

Net Assets (Beginning)	\$1,520,552
Total Revenue & Support	\$2,057,100
Total Expenses	\$2,315,011
Net Assets (End)	\$1,262,641

INCOME SOURCE



EXPENSE BREAKDOWN



638 generous individuals make up our monthly giving community, The Fuel. We invite you to join this community of givers in supporting our mission to end the HIV/AIDS and water crises through our partners and in this lifetime.

Scan to learn more about The Fuel.





“When the idea of Lwala came to be, it was just an idea. But Blood:Water saw an idea that had the opportunity to become something...Blood:Water made the first real investment to make Lwala what it is today.”

Julius Mbeya
Co-CEO, LWALA

LEADERSHIP & STAFF

Board of Directors

- Chris Hobday, Nashville, TN
- Collin Brown, Nashville, TN
- Liz Chamberlain, Washington D.C.
- Katherine Carpenter, Nashville, TN
- Ruth Doane, Irvine, CA
- Tim Lupinacci, Birmingham, AL
- Julius Mbeya, Nairobi, Kenya
- Evelyn Omala, Brisbane, Australia
- Hannah Umphress, Denver, CO

Founding Leadership

- Jena Lee Nardella | Co-Founder
- Jars of Clay | Co-Founder
- Steven Garber | Advisor

Kenya Office

- Nadia Kist | Director of Africa Partnerships
- Ann Kungu | Africa Partnerships Portfolio Manager
- Agevi Michael | Organizational Strengthening Coordinator
- Alfred Muli | Monitoring & Evaluation Specialist

US Office

- Jake Smith | Executive Director
- Aaron Sands | Co-Founder, Director of Operations
- Dan Haseltine | Co-Founder, Senior Development Officer
- Amanda Manzella | Impact & Learning Manager
- Lindsey May | Finance Manager
- Scarlett Rockhold | Communications Manager
- Kenna Chen | Operations Coordinator
- Caitlyn Graham | Development Coordinator
- Lizette Sandoval | Social Media Coordinator



*2023 Partner Summit
Nairobi, Kenya*

BLOOD:WATER™

Ending health disparities. One drop at a time.

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